

**ARTICULATION AGREEMENT
BETWEEN NORTHWEST COLLEGE
AND MONTANA STATE UNIVERSITY BILLINGS**

OVERVIEW:

This formal program articulation agreement is made and entered into by Northwest College, hereinafter referred to as NWC, and Montana State University Billings, hereinafter referred to as MSUB. By this agreement NWC and MSUB express a shared commitment to increasing opportunities for student access to and success in higher education.

PURPOSE:

This is a 2+2 program agreement which provides students who have completed the **Associate of Science** degree the opportunity to complete a **Bachelor of Science in Business Administration** with the **General Business, Accounting, Finance, Management, or Marketing Option** degree at MSUB. Any NWC student who has earned an Associate of Science degree with coursework that adheres to the guidelines within this agreement is guaranteed that MSUB will accept designated major related credits and that all general education credits will apply to the Bachelor of Science in Business Administration degree in a manner consistent with the treatment of native MSUB students.

CONDITIONS OF TRANSFER:

Section I: Admissions and Matriculation

NWC students maintaining continuous enrollment under this agreement will be afforded the same treatment and protection as native MSUB students enrolled under a specific catalog.

Criteria for acceptance into MSUB will be the same for transfer as for native students.

NWC, upon request of students, will provide verification of completed courses to MSUB through its Office of Admissions and Records. The transcript of students transferring from NWC will be evaluated by the Registrar's Office at MSUB. All transferrable courses must be with a course grade of C- or better. Students who transfer **without** an Associate of Arts/Associate of Science degree from NWC will require additional general education course and any transferrable business credits will be evaluated on a course-by-course basis.

Transfer students from NWC will have access to financial aid, scholarships, and student services on the same basis as native students.

MSU will apply the same academic progress and graduation standards to NWC transfer students as those applicable to native students at MSUB.

Section II: Transfer of Credit

A maximum of 63 semester hours will be accepted by MSUB from NWC to be applied to the Bachelor of Science in Business Administration degree as outlined in this agreement.

Section III: Program Plan

While a course-by-course equivalence was used in the development of this plan, this agreement presumes that the general education core requirements at NWC meet general education requirements at MSUB.

TERMS of AGREEMENT:

This agreement is made and entered into in the academic year 2020-2021 and remains in force unless changed in writing by mutual agreement to both parties. The agreement may be amended at any time with the approval of both parties and is subject to annual review to assure currency with the respective degree requirements. Should either party desire to discontinue this agreement, advance notification of one year will be required.

Required Courses at NWC	Credits	Substitute for MSUB Course
First Year Seminar (3 credits required)	3	
U.S. and Wyoming Constitutions (3 credits required)	3	History General Education
Communication (6 credits required)		
ENGL 1010 – English Composition I	3	WRIT 101
COMM 2010 – Public Speaking	3	COMX 111
Mathematics (5 credits required)		
MATH 2350 – Business Calculus or MATH 2200 – Calculus I	5	M 143
Physical and Natural World (4 credits, one must include a lab)	4	Science General Education
Creativity (3 credits required)	3	Fine Arts
Human Condition (6 credits required)		Social Sciences or Humanities
ECON 1010 - Macroeconomics	3	Substitutes for ECNS 201
ECON 1020 - Microeconomics	3	Substitutes for ECNS 202
Core Business Administration Courses		
ACCT 2010 – Principles of Accounting I	3	Substitutes for ACGT 201
ACCT 2020 – Principles of Accounting II	3	Substitutes for ACGT 202
BADM 2010 – Legal Environment of Business	3	Substitutes for BGEN 235
FIN 2100 – Corporate Finance or DSCI 2210 – Intro to Operations and Supply Chain Management	3	
IMGT 2400 – Intro to Information Management	3	
MKT 3210 – Principles of Marketing ¹	3	Substitutes for BMKT 325
MGT 3410 – Human Resources Management ¹	3	Substitutes for BMGT 329
MATH 2355 – Math Applications for Business or MATH 2205 – Calculus II	4-5	Substitutes for M143
STAT 2050 – Fundamentals of Statistics	4	Substitutes for STAT216
Total Required Credits from NWC	60	

Additionally, students may receive optional transfer credit from NWC for BADM 1020: Business Communication (3 credits) for a combined total of 63 credits. BADM 1020 will substitute for MSUB WRIT 220 (see sections below).

¹ MKT 3210 and MGT 3410 are upper division courses recognized by the University of Wyoming and substitute for the corresponding MSUB-COB courses.

Courses Taken at MSUB	Credits	NWC substitution
Outline for the Completion of the Bachelor of Science in Business Administration – General Business Option		
WRIT 220 Business and Professional Writing (Required Core)	3 (0)	BADM 1020
BGEN 240 Intro Business Data Analysis (Required Core)	3	
BMGT 335 Management and Organization (Required Core)	3	
BGEN 315 Applied Business Decisions (Required Core)	3	
BMKT 325 Principles of Marketing (Required Core)	0	MKT 3210
BMIS 311 Management Information Systems (Required Core)	3	
BFIN 322 Business Finance (Required Core)	3	
BMGT 322 Operations Management (Required Core)	3	
BGEN 499 Capstone (Required Core)	3	
BMGT 329 Human Resource Management	0	MGT 3410
BMGT 448 Entrepreneurship	3	
BMKT 337 Consumer Behavior	3	
BFIN 305 Financial Planning	3	
BMKT 436 Sales and Sales Management	3	
Restricted Electives (5 upper division business courses)	15	
Electives	9	
Total Credits from MSUB	60 (57)	Depending on whether credit was received for BADM 1020.
Total Credits Required	120	
Credits only count once – if courses are taken at NWC and counted above with general education and business core, they cannot be double counted for total credits in the option area.		
Available Restricted Electives and Electives are subject to change.		

Courses Taken at MSUB	Credits	NWC substitution
Outline for the Completion of the Bachelor of Science in Business Administration – Accounting Option		
WRIT 220 Business and Professional Writing (Required Core)	3 (0)	BADM 1020
BGEN 240 Intro Business Data Analysis (Required Core)	3	
BMGT 335 Management and Organization (Required Core)	3	
BGEN 315 Applied Business Decisions (Required Core)	3	
BMIS 311 Management Information Systems (Required Core)	3	
BMKT 325 Principles of Marketing (Required Core)	0	MKT 3210
BFIN 322 Business Finance (Required Core)	3	
BMGT 322 Operations Management (Required Core)	3	
BGEN 499 Capstone (Required Core)	3	
ACTG 301 Intermediate Accounting I	3	
ACTG 302 Intermediate Accounting II	3	
ACTG 303 Intermediate Accounting III and Theory	3	
ACTG 321 Accounting Information Systems I	3	
ACTG 401 Principles of Fed Tax – Individuals	3	
ACTG 410 Cost/Management Accounting I	3	
ACTG 411 Auditing I	3	
ACTG 415 Government and Not-for-Profit Accounting I	3	
ACTG 436 Advanced Accounting	3	
BGEN 405 Laws, Regulation, Research	3	
Restricted Electives	3	
Choose one of the following:		
ACTG 402 Advanced Income Tax <i>or</i> :		
ACTG 412 Auditing II		
Electives	3	
Total Credits from MSUB	60 (57)	Depending on whether credit was received for BADM 1020.
Total Credits Required	120	
Credits only count once – if courses are taken at NWC and counted above with general education and business core, they cannot be double counted for total credits in the option area.		
Available Restricted Electives and Electives are subject to change.		

Courses Taken at MSUB	Credits	NWC substitution
Outline for the Completion of the Bachelor of Science in Business Administration – Finance Option		
WRIT 220 Business and Professional Writing (Required Core)	3 (0)	BADM 1020
BGEN 240 Intro Business Data Analysis (Required Core)	3	
BMGT 335 Management and Organization (Required Core)	3	
BMIS 311 Management Information Systems (Required Core)	3	
BMKT 325 Principles of Marketing (Required Core)	0	MKT 3210
BGEN 315 Applied Business Decisions (Required Core)	3	
BFIN 322 Business Finance (Required Core)	3	
BMGT 322 Operations Management (Required Core)	3	
BGEN 499 Capstone (Required Core)	3	
BFIN 420 Investments	3	
BFIN 422 Intermediate Business Finance	3	
BFIN 439 Financial Management II: Analysis/Problems	3	
BFIN 441 Advanced Analysis of Financial Statements	3	
BFIN 455 Money and Banking	3	
BFIN 460 Derivatives and Risk Management	3	
BFIN 430 Financial Modeling	3	
Restricted Electives	12	
Choose three of the following:		
BFIN 461 Portfolio Management		
BFIN 492 Independent Study		
BFIN 494 Finance Elective (Seminar/Workshop)		
BGEN 498 Internship		
BFIN 464 Fixed Income Analysis		
BFIN 472 Multinational Financial Management		
BFIN 490 Undergraduate Research		
Electives	3	
Total Credits from MSUB	60 (57)	Depending on whether credit was received for BADM 1020.
Total Credits Required	120	
Credits only count once – if courses are taken at NWC and counted above with general education and business core, they cannot be double counted for total credits in the option area.		
Available Restricted Electives and Electives are subject to change.		

Courses Taken at MSUB	Credits	NWC substitution
Outline for the Completion of the Bachelor of Science in Business Administration – Management Option		
WRIT 200 Business and Professional Writing (Required Core)	3 (0)	BADM 1020
BGEN 240 Intro Business Data Analysis (Required Core)	3	
BMGT 335 Management and Organization (Required Core)	3	
BMIS 311 Management Information Systems (Required Core)	3	
BMKT 325 Principles of Marketing (Required Core)	0	MKT 3210
BGEN 315 Applied Business Decisions (Required Core)	3	
BFIN 322 Business Finance (Required Core)	3	
BMGT 322 Operations Management (Required Core)	3	
BGEN 499 Capstone (Required Core)	3	
BGEN 360 International Business	3	
BGEN 440 Business and the Environment	3	
BMGT 329 Human Resource Management	0	MGT 3410
BMGT 353 Organizational Behavior	3	
BMGT 422 Project Management	3	
BMGT 461 Small Business Management <i>or</i> BMGT 448 Entrepreneurship	3	
BMKT 342 Marketing Research	3	
Restricted Electives	9	
Choose three of the following:		
ACTG 410 Cost/Management Accounting I		
BFIN 305 Personal Finance		
BGEN 450 Business and Society		
BGEN 498 Internship		
BMGT 492 Independent Study		
BMGT 494 Seminar/Workshop		
BMIS 310 Web Design, Development, and Implementation		
BMKT 337 Consumer Behavior		
BMKT 343 Integrated Marketing Communications		
BMKT 350 Social Media Marketing		
BMKT 436 Sales and Sales Management		
Electives	9	
Total Credits from MSUB	60 (57)	Depending on whether credit was received for BADM 1020.
Total Credits Required	120	
Credits only count once – if courses are taken at NWC and counted above with general education and business core, they cannot be double counted for total credits in the option area. Available Restricted Electives and Electives are subject to change.		

Courses Taken at MSUB	Credits	NWC substitution
Outline for the Completion of the Bachelor of Science in Business Administration – Marketing Option		
WRIT 220 Business and Professional Writing (Required Core)	3 (0)	BADM 1020
BGEN 240 Intro Business Data Analysis (Required Core)	3	
BMGT 335 Management and Organization (Required Core)	3	
BMIS 311 Management Information Systems (Required Core)	3	
BMKT 325 Principles of Marketing (Required Core)	0	MKT 3210
BGEN 315 Applied Business Decisions (Required Core)	3	
BFIN 322 Business Finance (Required Core)	3	
BMGT 322 Operations Management (Required Core)	3	
BGEN 499 Capstone (Required Core)	3	
BGEN 360 International Business	3	
BMKT 337 Consumer Behavior	3	
BMKT 342 Marketing Research	3	
BMKT 343 Integrated Marketing Communications <i>or</i>	3	
BMKT 460 Marketing High-Technology Products and Innovation		
BMKT 411 Services/Relationship Marketing	3	
BMKT 436 Sales and Sales Management	3	
BMKT 449 Strategic Marketing Management <i>or</i>	3	
BMKT 446 Marketing for Entrepreneurs		
Restricted Electives	9	
Choose three of the following:		
BMKT 350 Social Media Marketing		
BMKT 470 Supply Chain Management		
BMKT 490 Undergraduate Research		
BMKT 492 Independent Study		
BMKT 494 Seminar/Workshop		
ARTZ 258 New Media I (note – NOT upper division)		
BGEN 440 Business and the Environment		
BGEN 498 Internship		
BMGT 422 Project Management		
BMIS 310 Web Design, Development and Implementation		
BMIS 352 Microcomputer Database Design and Implementation		
ECNS 403 Introduction to Econometrics		
Electives	6	
Total Credits from MSUB	60 (57)	Depending on whether credit was received for BADM 1020.
Total Credits Required	120	
Credits only count once – if courses are taken at NWC and counted above with general education and business core, they cannot be double counted for total credits in the option area. Available Restricted Electives and Electives are subject to change.		

Northwest College and Montana State University Billings hereby enter into this program articulation agreement leading from the Associate of Science degree with articulated coursework in Business to the Bachelor of Science in Business Administration degree with the General Business, Accounting, Finance, Management, or Marketing Option by the affixing of signatures of the chief academic officers of both institutions.

Northwest College	Name	Signature	Date
President	Lisa Watson	<i>Lisa M. Watson</i>	04/08/21
Vice President for Academic Affairs	Dr. Gerald Giraud	<i>[Handwritten Signature]</i>	04/08/21
Montana State University Billings	Name	Signature	Date
Chancellor	Dr. Stefani Hicswa	<i>[Handwritten Signature]</i>	4/19/21
Provost	Dr. Sue Balter-Reitz	<i>[Handwritten Signature]</i>	4/16/21
Dean	Dr. Richard Beer	<i>Richard Beer</i>	4/16/21